

Ajith Hegde

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WORK EXPERIENCE

Niagara Bottling

Los Angeles, CA

Supply Chain Analyst II, Supply Network Planning

June 2021 – Present

Capacity Planning & Execution: **Defined long term Strategic plans** & mid-term SKU level supply plan for 1100+ FG SKUs

- Managed capacity by optimizing network & build plans to increase capacity by 14% YoY enabling annual sales of 93Mn Premium water cases & 57Mn Beverage cases across North America
 - Implemented a new reporting process for tracking KPIs, resulting in 20% reduction in time required to generate reports
- Project & Change Management: Aided 4 PM teams, 5 Program Managers in **launching 11 Brands & 5 Orgs** in 2 years
- Led Several small continuous improvement & IT projects as owner and coordinator by working with PLM, beverage development, QA, Manufacturing, Logistics & 6 other cross functional teams to make business process improvements.
 - Managed & mentored interns; trained 15 new analysts over 20hrs each; developed analytical & strategic thinking
 - Led a cross-functional team of 7 in creating a beverage planning tool that automated processes, integrated with the supply chain suite, and saved 150+ hours/week for 15 team members

Data Management: **Spearheaded Data driven processes** to optimize network movements & reduce non-optimal lanes

- Optimized logistics by strategizing sourcing through data cleanup & management; reduced 300+ TL movements/week saving over \$4.2Mn+/Annum
- Discovered and acted on non-optimal lane movements; reviewed data errors and rectified them leading to a reduction of 40% non-optimal TLs shipped in 2022 over 2021

Mend Nutrition

New York City, NY

Supply Chain & Growth Analyst

January 2021 - May 2021

- Built Inventory management reporting & processes; forecasted sales by aligning with sales, B2B clients & 2 CoMans to draw insights on metrics that drive demand and reduce OpEx by 20%
- Automated product returns using RMA tool, Shopify & Zendesk; reduced 10+ manhours/weekly, enhanced customer service & reduced turnover time for customers by 30%
- Collaborated with cross-functional teams to refresh annual S&OP goals, resulting in improved communication between departments and achieving a 90% accuracy rate in forecasting 27% reduction in Inventory turnover ratio

Mend Nutrition

New York City, NY

R&D Project Manager

June 2020 – September 2020

- Initiated expansion of firm's IP portfolio by filing 3 trademarks in USA & 1 in 33 other countries; built a dashboard for IP Management saving over 5+ hrs/week and reduced penalty & legal costs
- Collaborated with company's cross-functional teams to progress 4 R&D projects partnering with hospitals, DoD and university partners and enabled commercialization of 1 product.
- Migrated project tracking onto Monday; created comprehensive flowcharts to track project statuses and built metrics

Chartwells Higher Ed Dining Services – NYU Eats

New York City, NY

Financial Analyst (Part-Time)

September 2019 – June 2020

- Identified key drivers for QSR's sales and meal plan participation using Decision models and forecasted sales and budget
- Performed financial planning & analysis; identified \$200k+ in cost savings, Summarized findings to executives
- Monitored KPIs; Developed sales reports using excel for 20 units; visualized revenue metrics with Tableau for leaders

LEADERSHIP EXPERIENCE

Helping Hands Caring Hearts

Pomona, CA

Volunteer Leader

September 2022 – Present

- Coordinated and directed a team of over 20 high school and public volunteers on a monthly basis, optimizing the setup and management of food camps servicing over 200 households in each event
- Assisted in the implementation of FEFO Inventory Management system, reducing waste by 15% and improving overall inventory accuracy by standardizing processes with SOP

EDUCATION

New York University

New York City, NY

MS in Management of Technology (GPA: 3.86)

Courses: Operations Mgmt., Data Visualization, Data Engg., Programming for BI, Business Analytics, Decision Models

SKILLS & INTERESTS

Skills: Office 365 (Excel, PowerPoint) | Power Automate | Tableau | Power BI | Alteryx | R | Python | SQL | Monday.com | MS Project | Visio | Smartsheet | Logility | Supply Chain GuruX

Certifications: Project Management Professional (PMP) | Certified in Planning & Inventory Management (APICS - CPIM) | Lean Six Sigma Green Belt | Certified Scrum Master (CSM)